

GREATER DANDENONG'S BUSINESS NEWS

# STAKEHOLDER

March 2017

Food Manufacturing High Performance Consortium
Page 6

Travel to China for opportunities
Page 11

Chamber Award winners

Pages 12-13'

**Calendar of Events** 

Pages 22-23

Innovation in Greater Dandenong



# Overall Winner & Employment



## Cabrini Linen Service

As a not-for-profit health service, Cabrini Linen Service (CLS) provides specialist linen and laundry services for Victorian healthcare facilities and the hospitality industry. CLS has more than 130 staff representing various cultural backgrounds. The organisation provides employment opportunities for recently arrived migrants, the long-term unemployed, homeless people and at-risk youth. CLS has doubled its turnover since moving to its eco-laundry site in Dandenong South in 2013, and also practises the best industry standards; the Green Council of Australia gave the new facility a four Green Star rating for its design. The organisation attributes its success to balancing mission and margin and respecting the environment.

www.cabrinilinen.com.au

## Small Business



### **TanGold Pastry Australia**

With a background in bakeries, the Tan siblings invested everything into establishing TanGold Pastry in 2000. The business operating model was based on consistency, service and price. Beginning in Dandenong, the business later moved to the Logis Estate and now employs around 20 full-time staff. The purpose-built, automated manufacturing plant now produces around 90,000 items per day for 200 clients around Australia with average sales growth of 15-20 per cent. Offering croissants, pastries, tart shells and other puff pastry products, TanGold plans to continue to add product lines.

www.tangold.com.au

## Retail and Commercial Award



#### Beletti Restaurant Café & Bar

A continued partnership between the Moretti and Belmuda families created the basis for Beletti Restaurant Café & Bar. After winning the tender for the restaurant and function centre at Punthill Apartments on Lonsdale Street, Dandenong, the partners identified a gap in the local market for corporate catering and casual family dining. Since commencing, the business has grown 30-40 per cent annually, employs 30 staff, and supports apprenticeships as well as people with disabilities entering the workforce. Beletti recently established a manufacturing plant to further grow its corporate function market.

www.beletti.com.au

# Corporate and Social Responsibility Award



## **Greencare Developments**

Established in 2004, Greencare Developments initially developed and manufactured the Orange Power and Stain Magic brands. Its four business owners are passionate about the environment and manufacture products using a range of natural ingredients. Diversification, developing new products, as well as working as a team have resulted in a company with consistent growth. Now boasting 58 product brands across cosmetics, skin care and household cleaning, Greencare has employed 20 new people in just the last 18 months, plans to build an environmentally responsible factory and grow its export market.

www.greencaredev.com.au

# Large Business



#### **RJ Sanderson & Associates**

Roy Sanderson established his accounting practice in Dandenong in 1993 and continues to push RJ Sanderson & Associates (RJS) to stand out from the crowd. RJS was the first public accounts business to offer On the Spot Refunds and the company now operates nine Victorian offices. Roy focuses on staff satisfaction, which he believes translates into client satisfaction, and the company boasts outstanding staff retention rates. RJS is also proactive in marketing, with stress balls for clients to 'Take the Stress out of Tax' and a free Rental Property Analysis program for customers.

www.rjsanderson.com.au

# Youth Enterprise Award



## **Charly Scott**

This dedicated 21-year-old student believes in building his skill and knowledge base, which should ensure a lasting career in the fields of fabrication and engineering. Charly Scott commenced his studies at Chisholm Institute in 2011, completing a Certificate 2 in Building and Construction, and is currently studying a Certificate 3 and 4 in Engineering. Charly is described as a standout apprentice and a unique student, dedicating much of his-day to education. He is also currently attempting a challenging welding certification.